

NAVY RECRUITER

Magazine for Navy Recruiters

January 2006



RECRUITER OF THE YEAR

Navy RECRUITER

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Pictured on the cover: Back Row left to right:
NCC Gary Yu and QMC(SW) Jackie Whitfield.
Middle row left to right: GMC(SW) Kerry Drager, Lt. Cmdr. Evan Dash, Lt. James Washington, Lt. Cmdr. Ross Orvik and NCC(SW) Mark Clarke. **Front row left to right:**
HM2(FMF/SW/AW) Noel Martinez, STGC(SW) Sean Williamson, CTM1(SS) Christopher Carter, PS1(AW/SCW) Brian Lawler and NC1(SW) Frank Caronia.

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Recruiting Priorities

It's a new year and thanks to you our Navy continues to be manned with top quality men and women.

We now stand at 53 consecutive months meeting active duty accession and new contract objectives. That's good. However, we failed to meet our reserve mission again in December and that's something we need to fix.

Our Navy needs active and reserve skills in order to defeat terrorism. That's how important this is.

As with our overall mission, your leadership is fully engaged on making sure the right policies, incentives, training, and marketing support are in place to support you on the reserve mission.

Make sure reserve mission success is on your list of New Year's resolutions. Find 'em and recruit 'em.

We celebrated our past year's achievements by honoring our top recruiters at the annual Recruiter of the Year banquet last month in Washington. The event was a huge success. You can enjoy the highpoints in this issue of our magazine.

During the week-long celebration, our CNO, Admiral Mike Mullen, personally promoted our top active and reserve component enlisted recruiters of the year, QMC (SW) Jackie Whitfield and NCC Gary Yu for their tremendous efforts, and all of our 2005 Recruiters of the Year were duly recognized.

As we move forward into the new year, this is the right time to talk about how our priorities will help us address the challenges we face in the coming year.

"Make Mission." Fleet readiness to win the war on terror begins with each Navy recruiter making mission, active and reserve. It's as simple as that.

"Recruit Skills Vital to Defeating Terrorism." CNO reminds us that we are a maritime nation at war. Each of us must understand defeating terrorism will include new and different missions as well as enhanced traditional missions such as special warfare.

As the CNO has said, "We're in a long war, a Global War on Terrorism, the Navy is relevant in that and we're changing mission sets for the future to get at that."

Manning these missions will require a smart, relentless and untiring recruiting effort.

We need to recruit skills such as Navy Special Warfare, Explosive Ordnance Disposal, Master-at-Arms, Hospital Corpsmen, Seabees, Intelligence Specialists, and foreign language speakers for active and reserve components. Our success here will be vital to Navy's ability to defend Americans at home and abroad.

"Improve Representation of Minorities and Women." Strengthening diversity strengthens the Navy. The goal is to improve our accession, retention and development of minorities

and females, especially in the officer unrestricted line.

We have technically sophisticated platforms and new mission sets that will require people with broad intellectual and cultural skills. It's up to you recruit these Americans. For if the Navy is to succeed in an era of uncertainty, unconventional threats and increasing competition for ideas and influence from many different cultures, we need to recruit the best from America's diversified landscape.

"Lead Change."

- Execute NRD/Region Alignment
- Improve active/reserve culture
- Streamline processes—Accessions, MPT&E

Success in the new security environment demands we change the way we think and operate. Change leadership requires we set the right expectations while reducing uncertainty.

Key objectives for us are threefold. We must ensure the District and Region alignment is properly executed. This reduction in management structure from five Regions and 31 Districts to two Regions and 26 Districts while realigning territory will take a special effort from all hands. We all have responsibility to help get the MPT&E transformation right. We must continue to show progress toward a total force culture; one team, seamless, getting the job done.

"Lead and Develop Sailors." Making mission depends on developing our Sailors' leadership potential. The DEP must be included in our leadership efforts.

CNO reminds us, again, that nothing else we do, no other priority we pursue, is of much consequence if we do not have sound and effective leadership in place to enact it.

These priorities are stars by which we can navigate the road to mission success. Our Recruiters of the Year succeeded by meeting our priorities and committing themselves to success. Such performance is within each of us.

Our continued success at Recruiting Command falls squarely on everyone's shoulders. Working together as a One Navy Team, we can meet the present demands and prepare for those of the future. Keep charging.



*Rear Adm. Jeffrey L. Fowler
Commander, Navy Recruiting Command*



Photo by PH2(AW/SW) Jayme Pastoric

Rear Adm. Jeffrey Fowler presents a representative of the Navy League of the U.S., National Capitol Council with a picture showing CNRC's appreciation for all the support the Navy League gives Navy Recruiting.



Photo by PH3 Joseph Buliavac

Rear Adm. Jeffrey Fowler speaks with Diversity Enlisted Recruiter of the Year, HM2(FMF/SW/AW) Noel Martinez (left) and his father, Antonio Martinez, during the Recruiter of the Year GEICO Reception on Nov. 28.



Photo by PH2(AW/SW) Jayme Pastoric

The 2005 Recruiters of the Year gathered with CNOCM(AW/SW) Evelyn Banks (center left) and Rear Adm. Jeffrey Fowler (center right) during the week-long celebration recognizing their efforts Nov. 28 - Dec. 2 in Washington, D.C.



Behind-the-scenes personnel make ROY Week success

The Recruiter of the Year (ROY) Week recognizes the field recruiter for a job well

done. Winners and their spouses are honored at numerous luncheons, office visits and

tours throughout the week. There were countless hours of administrative, supply and public relations work that ensured a memorable and productive week for all winners. Staff from CNRC Headquarters, the Navy Annex, the White House and the Pentagon all contributed to making ROY Week a success.

These photos put our behind-the-scenes



*CNOCM(AW/SW) Evelyn Banks
CNO Directed
Command Master Chief*

faces in front of the camera to recognize their efforts.



U.S.Navy Photo



Photo by PH3 Joseph Buliavac

Top Left: Left to right: RP2 Timothy Goodwin, Chief of Chaplains Office; YN1(AW) Deion Gipson, Chief of Naval Personnel staff; and PS2(SW) Juan Gomez, Task Force Uniform, served as escorts for the ROY winners and their spouses during office calls with the Chief of Naval Personnel and the Master Chief Petty Officer of the Navy.

Above: CSCS Carter, CS1 Lisa Poppen, CNOCM Banks, and CSCS(AW) Bridgette Edwards pause for a photo in the kitchen of the Executive Dining Room in the West Wing. The dedicated professionals of the Presidential Food Service team donated their off-duty time to support ROY Week, providing escorted tours of the White House West Wing and the Executive Office Building.



Photo by PH3 Joseph Buliavac

While they are honored at numerous luncheons throughout the week, the 2005 ROY Winners transitioned into support roles during a visit to Bethesda Naval Hospital. Representing the combined personnel throughout CNRC, ROY Winners visited military members wounded in the Global War on Terrorism to express our collective appreciation and support of their front line efforts. Here Lt. Cmdr. Ross Orvik, Reserve Component Officer Recruiter of the Year, visits with Lt. Col. Smith of the 22nd Marine Expeditionary Unit. Prior to his current assignment, Smith served a tour at Marine Recruiting Station San Diego as Executive Officer and Operations Officer.



Photo by JO1 Sonja Chambers

PH3 Joseph Buliavac shoots candid photos during a wreath laying visit to the Tomb of the Unknowns at Arlington National Cemetery Nov. 30. CNRC staff photographers shoot and process over 300 photos daily during ROY Week.



Photo by PH3 Joseph Buliavac

Normally found behind the scenes, NC1 Nathan Peoples, staff Career Counselor and administrative support; and JO1 Sonja Chambers, CNRC staff journalist; pause for a photo inside the doors of the West Wing. Countless hours of staff administrative, supply and public relations work ensures a memorable and productive week for CNRC and all attendees.



U.S. Navy Photo

Above Right: Ms. Michelle Cole, manager of the Navy Uniform Shop at the Washington Navy Annex (left) and Ms. Mary Ball, CNRC Staff, Washington Navy Annex, are among the many who go above and beyond the job requirements to support Navy Recruiting Command's Recruiters of the Year. Cole has provided critical uniform support to Sailors, including extended hours to support the ROY schedule of events while Ball assists with everything from office calls to shipping and receiving of awards.



Photo by PH3 Joseph Buliavac

MCPON Terry Scott stands with new Chief Petty Officers NCC Gary Yu, Reserve Component Enlisted Recruiter of the Year (left), and QMC(SW) Jackie Whitfield, Active Component Enlisted Recruiter of the Year, during an office visit on Nov. 30.

Below: The Vietnam Women's Memorial is one of the many monuments ROY winners visited during the week.

CNRC recognizes 2005 top recruiters

Story by
JO1 Sonja Chambers
CNRC

Navy Recruiting Command recognized its 2005 Recruiters of the Year during a ceremony Dec. 1 at the Navy Memorial in Washington, D.C.

Rear Adm. Jeffrey L. Fowler, Commander, Navy Recruiting Command, hosted the event attended by guest speaker, Vice Adm. John G. Cotton, Chief of Navy Reserve, Commander, Navy Reserve Force; and Vice Adm. John C. Harvey, Jr., Chief of Naval Personnel, Deputy Chief of Naval Operations (Manpower, Personnel, Training and Education).

QMC(SW) Jackie Whitfield, Active Component (AC) Enlisted Recruiter of the Year from Navy Recruiting Station (NRS) Visalia, Calif., in Navy Recruiting District (NRD) San Francisco, attributed his success to local support.

"Recruiting is not an individual effort. I wouldn't be here

without the support of my team," Whitfield said.

Earlier in the week, Adm. Michael G. Mullen, Chief of Naval Operations, promoted Whitfield and NCC Gary Yu, Reserve Component (RC) Enlisted Recruiter of the Year from NRS Honolulu, Hawaii, NRD Los Angeles to Chief Petty Officer. Each year the active and reserve Enlisted Recruiters of the Year are meritoriously promoted to the next paygrade.

"Being promoted by the CNO was such an honor," said Yu.

The 2005 Recruiters of the Year are: Whitfield; Yu; GMC(SW) Kerry Drager, AC Officer Recruiter of the Year; Lt. Cmdr. Ross Orvik, RC Officer Recruiter of the Year; PS1(AW/SCW) Brian Lawler, Classifier of the Year; HM2(FMF/SW/AW) Noel Martinez, Diversity Enlisted Recruiter of the Year; Lt. James Washington, Diversity Officer Recruiter of the Year; Lt. Cmdr. Evan Dash, Medical Programs

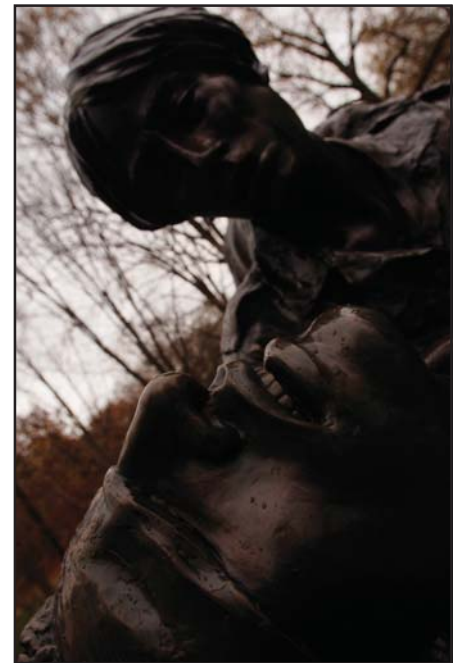


Photo by PH3 Joseph Buliavac

Recruiter of the Year; CTM1(SS) Christopher Carter, Rookie Recruiter of the Year; STGC(SW) Sean Williamson, Nuclear Field Coordinator of the Year; NC1(SW) Frank Caronia, Recruiter in Charge of the Year; and NCC(SW) Mark Clarke, Zone Supervisor of the Year.

2005 Recruiters of the Year

QMC(SW) Jackie Whitfield

Active Component(AC)
Enlisted Recruiter of the Year
NRD San Francisco
NRS Visalia, Calif.

NCC Gary K. Yu

Reserve Component (RC)
Enlisted Recruiter of the Year
NRD Los Angeles
NRS Pearlridge, Hawaii

GMC(SW) Kerry Drager

AC Officer Recruiter of the Year
NRD Philadelphia
NORS Hyattsville, Md.

Lt. Cmdr. Ross B. Orvik

RC Officer Recruiter of the Year
NRD San Francisco
NRS San Jose, Calif.

PS1(AW/SCW) Brian K. Lawler

Classifier of the Year
MEPS Portland, Ore.

HM2(FMF/SW/AW) Noel Martinez

Diversity Enlisted Recruiter of the Year
NRD Miami
NRS Perrine, Fla.

Lt. James N. Washington Jr.

Diversity Officer Recruiter of the Year
NRD Philadelphia
NRC Bethesda, Md.

Lt. Cmdr. Evan Dash

Medical Programs Recruiter of the Year
NRD New York
NRRS Ft. Schuyler, N.Y.

CTM1(SS) Christopher M. Carter

Rookie Recruiter of the Year
NRD Los Angeles
NRS Honolulu, Hawaii

STGC(SW) Sean T. Williamson

Nuclear Field Coordinator of the Year
NRD Kansas City

NC1(SW) Frank P. Caronia

Recruiter-in-charge of the Year
NRD Pittsburgh
NRS Williamsport, Pa.

NCC(SW) Mark A. Clarke

Zone Supervisor of the Year
NRD Montgomery

Friends of the Navy

**American Legion
Catholic War Veterans
Fleet Reserve Association**

FRA, Branch 60

FRA, Branch 67

FRA, Branch 99

FRA, Branch 181

FRA, Branch 182

**FRA, Ladies Auxiliary
GEICO**

Naval Order of the United States

Naval Reserve Association

Naval Sea Cadets

Navy Club of the USA

Navy League of the U.S., National Capital Council

Navy Wives Club

Non Commissioned Officers Association

Pioneer Services

USAA

U.S. Navy Memorial

Commander, Navy Recruiting Command, would like to thank these organizations for their support and contribution for the 2005 Recruiter of the Year Week festivities.

The fish out of water thrives

**Story by JO1 Craig Coleman
NRD San Francisco**

The flat, lush farm land of California's Central Valley is a long way from West Philadelphia, both geographically and culturally. Placing an urban-oriented, east coast Sailor in the countryside on the other side of the country to recruit could be a risky undertaking – but not if that recruiter is QMC(SW) Jackie Whitfield, the Active Component Enlisted Recruiter of the Year.

Whitfield has spent the majority of his career at sea and that has allowed him to see the world, which helps when recruiting prospects from a rural area who crave similar experiences.

"Being from the city, I know that there's really nothing out here," Whitfield said. "A lot of these kids want to travel and see things."

Whitfield says that the Navy prepared him for the challenge of communicating with people of different cultures.

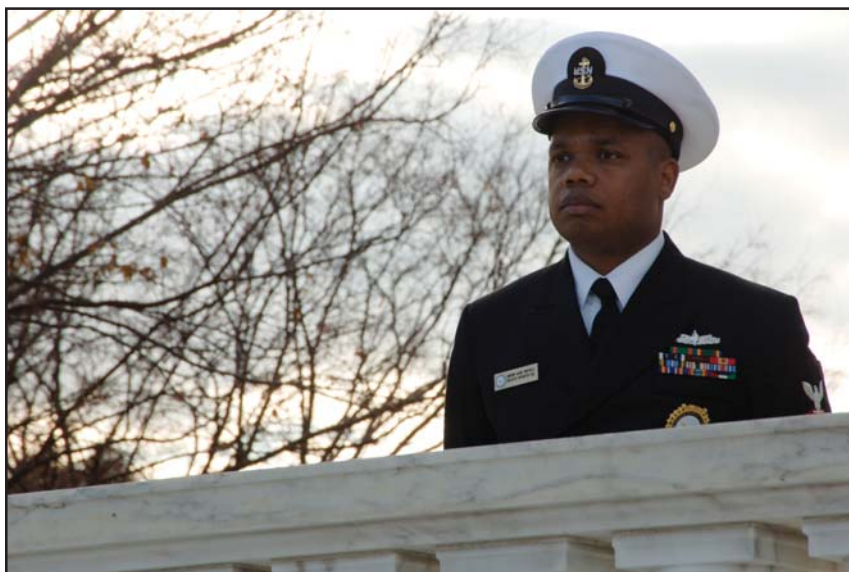


Photo by PH3 Joseph Buliavac

QMC(SW) Jackie Whitfield, Active Component Enlisted Recruiter of the Year, watches the changing of the guard ceremony at the Tomb of the Unknown Soldier at Arlington National Cemetery Nov. 30.

"Being in a leadership role in the fleet, you have to be able to communicate with anybody," he said. "Everybody has to be approached differently, but the mindset is achieving your objective – put them in the Navy."

Delayed Entry Program management is a major focus for Whitfield. His mentorship was particularly important to Esmeralda Arrieta, 17, of Talore, Calif.

"He talked about how [joining the Navy] would be a good way to stay out of trouble and reach my goal of becoming a registered nurse," Arrieta

will attend Hospital Corpsman A-School after completing basic training.

Jordan Ania, 19, of Dinuba, Calif., was impressed by Whitfield's candor and demeanor.

"No question is stupid to him," Ania said. "If you ask him a question he'll give you a direct and honest answer. It's easy to talk to a person like that. The way he carries himself is the way all Sailors should."

Whitfield's Zone Leader, NCC(AW/SW) Eddie Taylor, believes that fleet experience and determination are the keys to Whitfield's success.

"He's genuine when talking with people," Taylor said. "The guy has the complete package. He wants to be out there putting people into the Navy and he wants to be successful. To come here after 18 years in the Navy and do the hardest job in the Navy and do it well – I'll take him on my team any day."

Whitfield starts every day with a game plan.

"My objective whenever I leave my office is to come back with somebody who's going to join the Navy," he said. "Somebody is going to join the Navy today. I don't know where they are, but it's my job to find them. I know they're out there."



Photo by JO1 Craig Coleman

QMC(SW) Jackie Whitfield instructs DEPPers during DEP training at NRS Visalia.

Recruiter's passion earns top award

Story by JO1(SW) Alyssa Batarla
U.S. Pacific Fleet

As a teenager in San Francisco, Gary Yu had just finished high school and wanted to take the Armed Forces Vocational Aptitude Test to figure out what things he was good at. At 17, he had no intention of joining the military, but his friends were all talking about their test results, so he gave his recruiter a call to talk about possibly scheduling an exam.

The recruiter was at his house the very next day. When Yu got his test scores, he thought joining the Navy could be a good thing.

"I finally decided I was going to do two years," said NCC Yu. "It was perfect because it allowed me money for college. I didn't want to go through college just to go through the motions, so, I thought, what a great way to travel and try something new.

"I left MEPS with a six-year commitment thinking I was going in for two years only, and it ended up being the best decision ever. My recruiter helped me because if he didn't push me, I wouldn't be where I am right now."

Where Yu is, is at NRS Pearlridge in Aiea, Hawaii, talking about his recent selection as the Reserve Component Enlisted Recruiter of the Year.

"I love the program; I really do," said Yu, a production recruiter. "You'll hear a lot of recruiters say, and it's true, 'the biggest reward is you see the way you help someone out.'"

"In my case, the program I was recruiting was reserve, so I get to see these individuals every month when they come in and do their drills. I see people develop into petty officers. For instance, I found out that one of the people I brought in under the Advanced Paygrade Program, which brought him in directly as an E-5, just got picked up for a commission. He's going to be an ensign. So when you see that, you're really proud of them."

Yu has been recruiting for the reserve for five years, and each of those years is marked by an accomplishment. He was selected as Rookie Recruiter of the Year during

his first year of recruiting. His second and fourth years brought him Zone Recruiter of the Year awards, and he was named a district Recruiter of the Year during his third year. But Yu said he was still surprised to be named Recruiter of the Year.

"Every single year, I set out a shorter attainable goal which is to get a (Navy Achievement Medal) every year," Yu said. "In order to get one, you have to be in the top 10 percent of the district, so that's my short term goal. And then I just continue doing what I do, and things will come if you just keep working. It was unexpected, though; I didn't expect to win the national award."

Helping Yu attain those goals are his work philosophies, including working hard, paying attention to detail and following the education he received to be a recruiter.

"I think the main thing is to follow what they teach you at school," Yu said. "If you follow that, that lays your foundation. You can't go wrong, and from there, what you do is you tailor what they teach you to your personality.

"I think it's really true when they teach you in

school that your applicant, your customer, comes first, last and always. That's really true and something that I follow to a "T." Most of the people I get are referrals, people who tell their friends, 'hey, this recruiter took care of me.' And people can tell that when you go and buy something at a store, you get the feeling when the guy is trying to help you out or when the guy is trying to push a product. You can tell the person who's trying to help you out, and you trust them. Then the decision making is much easier."

Yu also said that focusing and time management have helped him in his career, but the most important aspect is a passion for the job.

"What keeps me going is I absolutely love this job," said Yu. "When the pressure comes down and at the end of the month, late hours, I feel alive – that's what I live for. It doesn't feel like I'm selling the Navy; it feels like when I'm talking to someone that I'm offering them a job. My job is to help you get a job in the Navy, and that's how I approach it.

"I love this job, and I can't imagine doing anything else. I really can't."



Photo by PH2(AW/SW) Jayme Pastoric

NCC Gary Yu (right) receives the Lt. Cmdr. Richard H. Dodge Memorial Award for outstanding support to recruiting with QMC(SW) Jackie Whitfield from Mrs. Helen Dodge during a ceremony at the Navy Memorial in Washington, D.C., Dec. 1.

Simple plan helps NRD Philadelphia Sailor achieve national recognition as Officer Recruiter of the Year

Story by
JOC(SW/AW) Monica Hallman
NRD Philadelphia

Navy Recruiting's Active Component Officer Recruiter of the Year GMC(SW) Kerry Drager's success tips seem almost too easy.

"I come to the office ready to work and apply myself until the work's complete," says Drager, who recruits out of the Hyattsville, Md., office of NRD Philadelphia. This Chief Gunner's Mate's daily routine seems ordinary—come in, brew coffee, check messages and review folders. His methods seem loaded with clichés—"give 100 percent," "plan the work and work the plan," "put forth the best effort." Drager does, however, believe he works both smarter and harder.

But when pressed for qualities that he believes helped him earn Recruiter of the Year honors, his answers are telling.

"Hard work, motivation, initiative, dedication and most of all—determination," Drager says.

Drager's dogged determination may account for his successful numbers—22 officers appointed from 83



Photo by PH2(AW/SW) Jayme Pastoric

GMC(SW) Kerry Drager receives a token of appreciation from the National Commandant of the Navy Club of the U.S.A., Don Fisher, during a luncheon Dec. 1.

application kits submitted.

"He's the energizer bunny," says Lt. Sheila Asbury, Officer Programs Officer. "We might put in 200 kits a year, and he'll submit more than half of them."

Asbury believes that Drager laid the groundwork in the community when he first took the job by visiting schools and interacting with influencers. Now, she says, people know his name and phone number, and they come to him.

"Now he doesn't have to go out there," she says. "His phone is ringing off the hook." Asbury also believes that Drager has a drive that propels his work ethic.

"The competitive edge is in him," Asbury says. "His motivation is success."

For Drager, that means putting forth his best effort every day.

"You come here to work," he says. "And when you're here, you work. You go above and beyond. That's effective recruiting."

That simple success plan may be easier said than done for many people, but seems to work for Drager. Although it turns out, he does have a secret weapon.

"Two big 20 ounce cups of coffee every morning," he laughs.



Photo by JOC(SW/AW) Monica Hallman

GMC(SW) Kerry Drager receives one of many awards from Commander Angela Cyrus, NRD Philadelphia Commanding Officer, during an all-hands award ceremony in December 2004. Drager, the Officer Recruiter of the Year, is no stranger to the awards platform, as his drive and determination have kept him on top in recruiting numbers for most of his tour at NRD Philadelphia.

A man who knows people succeeds

**Story by JO1 Craig Coleman
NRD San Francisco**

The Reserve Component Officer Recruiter of the Year treads familiar ground. Born and bred in the Silicon Valley, Lt. Cmdr. Ross Orvik uses his local ties to find officers to man the fleet.

When asked about his vast number of professional contacts, which includes a Rolodex containing more than 7,600 names, Orvik shrugs. He is simply using a natural advantage.

"I was born here, I drilled here, I know what freeways to take," he said.

"He's a local boy come home," said Cmdr. Lance Sapera, NRD San Francisco commanding officer. "He really does know everybody. If you go to a Navy-related event in Northern California, chances are Lt. Cmdr. Orvik will be there."

Orvik came to recruiting accidentally. After his commissioning and a tour on a submarine, he left active duty and joined the Navy Reserve in order to work on a graduate degree full time. The events of Sept. 11, 2001 affected him profoundly.

"After 9-11, I was looking for a way to go back to active duty and serve my country in any way possible," he said. Friends who served with him in the Navy Reserve suggested that he might try recruiting. "I had never considered the possibility of becoming a recruiter," Orvik said. "But some friends of mine, who were also reservists, suggested I give it a try – I might have the right temperament to go 'on the bag' and sell Navy."

The contacts, the temperament and a fierce work ethic make a powerful recruiting package that allowed Orvik to produce 52 contracts in FY05. Lt. Doug Jones, NRD San Francisco Officer Programs Officer, credits Orvik's dedication to duty for his success.

"Lt. Cmdr. Orvik is probably the most hard-working, hard-charging officer I know," Jones said. "He doesn't take 'no' for an answer. He will do anything he can to help the Navy man the fleet, both

active and reserve."

Orvik believes his experiences in both the active and reserve capacities are another key to his success.

"The fact that I have years doing both means that I can understand where people are coming from," he said. "When I was informing my customers of their options and their career paths, I knew what it was like to be on active or reserve duty and I could cover everything from paychecks to dental to pensions to recall. So there was a certain amount of credibility when I said 'I've been there; I know what it's like.'"

Orvik's commanding officer said that his understanding of issues both active and reserve made his impact on reserve officer recruiting the greatest in the nation.



Photo by JO1 Craig Coleman

Lt. Cmdr. Ross Orvik offers his hand to a small boy at the San Jose, CA Veteran's Day Parade Nov. 11.

"In a time when more and more reserve officers are being called to go forward deployed, we've got to have high quality people stepping in so there is no loss in operational capability," Sapera said. "Lt. Cmdr. Orvik went out and found those people."

When recruiting reserve officers, Orvik starts with the idea that active duty officers are leaving active duty for a reason, which can range from family issues to educational

opportunities to civilian employment.

"We join for usually unselfish reasons, but we definitely leave for selfish reasons," Orvik said. "Acknowledging that, I look at what other reason for leaving active duty might be accommodated with a Navy Reserve career."

Direct commission recruiting, according to Orvik, is a very different process. The two categories, civilians who have never served and Sailors who have completed all the commissioning program prerequisites are not only qualified, but highly competitive.

"For those Sailors who earned degrees, I emphasize the opportunity to lead, the opportunity to make something of yourself," Orvik said. "As for my civilians, they have enough leadership and management experience in the civilian world that they can instantly join a Navy Reserve unit and hit the deckplates running."

Orvik has seen the result of his dedication in the careers of officers he recruited, including one who wants to become a canvasser recruiter.

"To have one of my customers walking in my footsteps means a great deal," he said.



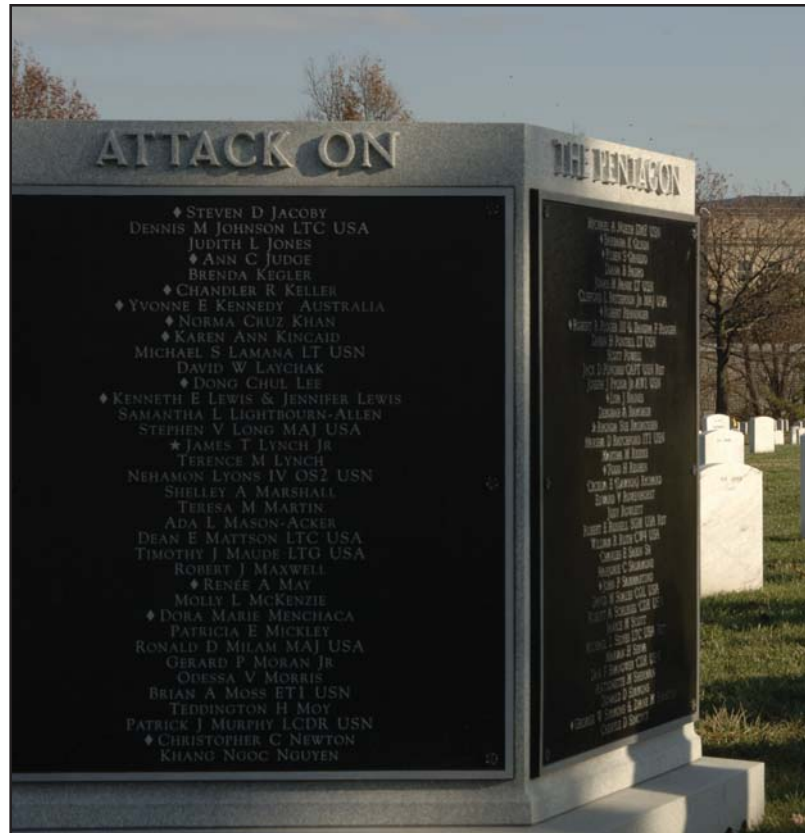
Photo by PH3 Joseph Buliavac

Above: QMC(SW) Jackie Whitfield speaks with Vice Adm. John C. Harvey, Jr., Chief of Naval Personnel, Deputy Chief of Naval Operations (Manpower, Personnel, Training and Education), during an office visit Nov. 30.

Below: QMC(SW) Jackie Whitfield (left) and NCC Gary Yu participate in a wreath laying ceremony at the Tomb of the Unknown Soldier at Arlington National Cemetery Nov. 30.



Photo by JO1 Sonja Chambers



Above: Karen Williamson, spouse of STGC(SW) Sean Williamson, NCC, pays a homage to those who died at the Pentagon on Sept. 11, 2001 during a wreath laying ceremony at the Tomb of the Unknown Soldier at Arlington National Cemetery Nov. 30. **Below:** ROY winners and their families got to witness the ceremony at the Tomb of the Unknown Soldier at Arlington National Cemetery Nov. 30. **Rigby:** ROY Recruiter of the Year, remembers a friend who was killed during the attack.





Photo by PH3 Joseph Buliavac

uclear Field Coordinator of the Year; pays
visit to the memorial at Arlington National
the changing of the guard ceremony at the
ht: Lt. James Washington, Diversity Officer
ks on the Pentagon on Sept. 11, 2001.



Photo by PH3 Joseph Buliavac



Photo by PH2(AW/SW) Jayme Pastoric

Classifier of the Year: PS1(AW/SCW) Brian Lawler

Story by Ken Hebert
NRD Portland

Recently, PS1(SW/AW) Lawler was selected as Classifier of the Year. When I asked him how he earned this distinction he replied “Just working hard and helping applicants.” During his three and half years as a classifier, Lawler has classified over 1,600 applicants. In FY 05, he conducted 319 interviews and turned 317 into new contracts. His 317 contracts accounted for 32 percent of NRD Portland’s annual goal. He placed 281 applicants into Critical Ratings and was responsible for 39 Nuclear Field Contracts that accounted for 65 percent of NRD Portland’s Nuclear goal.

To get a better feel for how he earned this prestigious award, I spent a morning watching him classify applicants. I couldn’t help but noticing that he took time to talk to applicants long before they entered his “booth.”

“Hi, how are you doing today?” he asked one applicant.

“Fine,” the applicant responded.

“Anything you need, maybe a soda?” he asked.

“No thank you,” responded the applicant.

“Well, we’ll have you in the Navy in just a little bit, OK?”

I noticed how he was putting them at ease even though he might not be the person to actually classify them. He seemed to make a point of coming out and mingling with the applicants as often as he could. The other classifiers and most of the processors were pleasant with the applicants but Lawler went out of his way to put them at ease.

As I watched the first applicant enter his booth, I

could see his relief when he saw a now familiar Lawler. Lawler was completely at ease and honest telling the applicant, “We are going to find you a job now,” and “It is my job to find something you like and something the Navy needs.” And soon the Navy had a new Sailor who was pleased with his job selection. As they shook hands, Lawler wished him well and congratulated him on his choice. Talking with the applicant he was happy. He had chosen a job he liked. His complete ownership in the job selection process was amazing.

While walking out, I realized I couldn’t remember the classifier who worked with me many years before. I could remember my recruiter from Missoula, Montana, and my Company Commander. Well, maybe it was my poor memory. So I called some of our recruiters to see if it was just me.

I asked ten recruiters to name their recruiter, company commander and classifier. Not one could name all three. Six knew both their Company Commander and Recruiter. All ten could name their Company Commander. But not one could name their classifier.

These results were amazing to me after watching the part the classifier plays in the process that builds our Navy. Think about this. Recruiters provide the initial introduction of an applicant to the Navy and clearly spend a lot of time mentoring applicants in the DEP pool, sometimes for a year. Without a doubt they have an incredibly difficult job. Without them, many Navy careers would never even start. The Company Commander is with the new recruit for 6 to 9 weeks building a Sailor for the Fleet - also important. But the person who may well determine what we will be doing for the next 20 years, we don’t remember.

So I asked Lawler if it was a thankless job.

“No,” he replied. “When I see these applicants come back on their shipping day, and they are excited about the Navy and their job and think I had something to do with starting their new careers, that’s all the thanks I need.”

So well done, Petty Officer Lawler! The recognition you deserve is now yours as Classifier of the Year.

By the way, I went back and asked our earlier applicant, “How was your job interview?”

“Great,” he says smiling. As I walked away I asked, “What was the classifier’s name?”

“Gee, I don’t remember,” said our newest addition to the greatest Navy in the world. Oh well.



Photo by PH3 Joseph Buliavac

PS1(AW/SCW) Brian Lawler and his wife, Anna, pose in front of the Lincoln Memorial in Washington, D.C. Nov. 30.

Miami Sailor named Diversity Recruiter of the Year

Story by JOC(SW) Jim Baldwin
NRD Miami

While growing up, a future Sailor's father said to his son, "Be the best at whatever you set out to do." Once that Sailor joined the Navy, became a recruiter and with those words echoing in his head, he set out to be the best. Now, he's this year's Diversity Enlisted Recruiter of the Year.

On an average day, HM2(FMF/SW/AW) Noel Martinez from NRS Perrine, Fla., is found on a high school campus talking to students. Along with a Navy NASCAR model and driving simulators, he creates Navy awareness, attracts students and talks with them about his experiences in the Navy and opportunities available to those who choose to join. That's the daily job of a recruiter, but Martinez takes it further.

Martinez' Chief and Recruiter in Charge, NCC(SW) Temonia Thomas, Jr. said Martinez doubles what the typical recruiter produces in a month and he looks after them.

"Not only does he recruit them, he continues to mentor and guide them throughout the delayed entry program," Thomas said.

Last year, Martinez signed 58 people into the U.S. Navy. He says when he talks to future Sailors, he thinks one of the reasons he's successful signing them up is his honesty. He tells them work is work no matter whom you're working for.

"We have a lot of great things in the Navy, but you have to work hard for them. Nothing in life is easy, no matter what job you have. The Navy's a job, and you're going to have to work hard. Whatever you put in is what you're going to get out of, and the kids appreciate that," Martinez said.

Aside from the accolades Martinez has received, the feeling of accomplishment in helping others live better lives is a deeper satisfaction for him.

"I think the most fun about recruiting is seeing the kids when they come back from boot camp and 'A' school and they come by and say thanks. They look sharp in their uniform,



Photo by JOC(SW) Jim Baldwin

HM2(FMF/SW/AW) Noel Martinez, Diversity Enlisted Recruiter of the Year, discusses opportunities the Navy offers with students at the Robert Morgan Educational Center in Miami.

and they're happy to be in the Navy. Their family's proud, and they are proud. I think that's the most exciting part about recruiting," Martinez said.

Martinez is sure of having a career in the Navy. He may seek a commission or independent duty corpsman school, but his short-term goal is to seek additional leadership responsibilities.

His Chief already has plans to help him along with

those additional responsibilities.

"He has achieved what any recruiter would strive to do, so the next step for his professional development is to become a leader and mentor his Sailors to do and accomplish some of the things he's done," Thomas said.

That's a job Martinez thinks he's ready for. His positive attitude and his father's advice to strive for the best will help him along.



Photo by PH2(AW/SW) Jayme Pastorik

HM2(FMF/SW/AW) Noel Martinez takes a tour of the Library of Congress Nov. 29.

NRD Philly Diversity Officer Recruiter of the Year surprised by success

**Story by JOC(SW/AW)
Monica Hallman
NRD Philadelphia**

How much does a recruiter's personality impact success? Probably a lot—recruiters are salesmen after all. But that doesn't mean recruiters need to have larger than life personalities, or be exceedingly clever or "over the top." Sometimes, a little sincerity goes a long way.

Lt. James Washington Jr. is a great example of success without the "hard sell." In fact, his style could more aptly be called the "genuine sell." His sincere belief in Navy opportunities, combined with his genuine desire to afford those opportunities have enabled him to earn the Diversity Officer Recruiter of the Year award. And, true to his personality, he says he's "honored" and "humbled" by this "totally unexpected" recognition.

"I'm just out there doing my job, when one day I receive a phone call saying 'Congratulations, you're the district's Diversity Officer Recruiter of the Year,'" he says. "Talk about unexpected! For me, becoming a Diversity ROY or national recognition period, was not a goal. It just came as a result of the goal that I was striving for, helping others. I do feel truly blessed for such an honor."

Granted, Washington is lucky enough to have a diverse population

at hand in his Washington D.C., metro area. But his accomplishment of 7.5 diversity appointees from the same number of kits is impressive, given the fact that he was in the job for only nine months before being sent on temporary duty to Guantanamo Bay, Cuba, to review case files of detainees. He

any other recruiter is doing. His technique can best be described as a desire to help others.

"Each one gets my undivided attention, when it's their turn," he says. "They are not a number to me, but an individual. I don't just work *with* my applicants, I work *for* them. And sometimes the reward is



Photo by JOC(SW/AW) Monica Hallman

Lt. James Washington Jr., of NRD Philadelphia rings the bell during an all-hands ceremony in April 2005, signifying a successful quarter for the district. Washington, the Diversity Officer Recruiter of the Year, was in the job only 9 months before being called for special assignment in Guantanamo Bay, Cuba.

still divides his time between "Gitmo" and Washington D.C., often working nights.

"He's in a great marketable area," says Lt. Sheila Asbury, Officer Programs Officer. "But he's also very charismatic and very personable."

Don't expect any secret success tips or strategies from Washington. He truly believes he's not doing anything different than

that they in turn work for me. Each one of them acts as my eyes and ears, especially if they are pleased with what I help them to accomplish."

"I'm just out there doing what I enjoy—helping others to help themselves, whomever and wherever they may be," Washington says. "That is something that was afforded to me. The least I could do is pass on that same opportunity."

Medical Programs ROY focuses on team

Story by Bruce Howard
NRD New York

Lt. Cmdr. Evan Dash is so excited to be named Medical Programs Recruiter of the Year.

Dash reported to NRD New York in October 2004 and is currently working in the OPO Department and responsible for overall Reserve Component mission, specifically training and recruiting for medical programs.

Dash supervises two reserve officer recruiters and competed against over 31 officers for this high honor. His area encompasses all five boroughs of New York and northern, central and southern New Jersey.

Dash was first to admit this honor did not come by his work alone.

"It was a team effort between my recruiting officers, OPO and Commanding Officer. My work day begins early in the morning setting up appointments with the applicants and actually going out to the hospitals and setting up presentations with the physicians' directors."

When asked why he's been successful at recruiting, Dash simply replied, "I believe that by going out to where the physician or nurses work, to their home turf, they feel more at ease and willing to consider the Navy as a career." Dash went on to say he put in 19 reserve component physicians in FY05, which is unheard of and is the top of the nation.

"This has been a great honor to be selected, and my wife was equally honored and stated if I was not

selected, she would have been surprised," Dash said. "We have a great medical market in our territory which also helped me to succeed. If I were to name one thing that helped me to do my job proficiently, I would have to say consistency. I know my market and what formula it takes to put doctors and nurses in the Navy. I don't have to reinvent the wheel. I have been around recruiting for a long time. I was an active duty recruiter and then became a reserve recruiter and remained in the same area. That is why I have been very successful. No one I put in called me; I had to go out to the hospitals and set up presentations, and also I rely on mailouts. You have to know a lot about the program and then sell it. I get a lot of referrals from people I have recruited for medical programs. That is my bread and butter; you don't have to work as hard."

Dash went on to say that, "You have to talk to them as a person, as a confidant, someone who they are willing to trust. You are peeling away

layers of yourself, divulging personal information about yourself as a person, as a naval officer and helping them to relate to you as a person, such as a father. I take my son to soccer practice as they probably do. I basically humanize [the Navy]."

"I don't have a super hero who influenced my life, but I would say that my friends, family and the fact that I am a New Yorker has helped make me who I am today.

Dash had the rare opportunity to compete in the New York City Marathon this November along with over 37,000 runners. He completed the race in just over 5 hours and 53 minutes, placing 33,435, a feat not many have attempted.

When asked how he related his success as a naval officer to competing in the New York Marathon he replied, "I love to run. Like everything in my life, I pushed myself to do something I didn't think I could do. I did it once and now I can move on to something else."



Photo by Bruce Howard

Lt. Cmdr. Evan Dash is the Medical Programs Recruiter of the Year.

Hawaii Sailor wins Rookie ROY award

**Story by JO1(SW)
Alyssa Batarla
U.S. Pacific Fleet**

At NRS Pearlridge in Aiea, Hawaii, a young potential recruit is on the carpeted floor pumping out as many push-ups as he can in two minutes. A

looking for where she could find paperwork to prove her husband joined the Navy. A dark-haired recruiter in the back of the office gives her directions to the local Personnel Support Detachment.

“It’s never the same thing, everyday,” said

room for something.”

The Tampa, Fla., native was talking about what he likes best about the Navy – the constant change. And change is something Carter knows well. At just 10 years in the Navy, he has been a yeoman, a cryptologic technician and now, the Rookie Recruiter of the Year.

“It’s fun. It’s totally away from the normal naval activities,” Carter

talk to everybody about the Navy, and then there are those times when you can’t find anybody to talk to, and no one wants to join.”

The first-year, canvasser recruiter said helping young adults find their footing is one of the most gratifying aspects of the job.

“After you put somebody from high school or a young adult in the Navy, their parents say ‘thanks for helping out my son or daughter and getting them in the right direction.’ Then getting the phone calls, when they graduate boot camp, they thank you for helping them out, and it makes it all worth while.”

A previous support job deploying with various commands gave Carter experience with the air, surface and submarine sides of the Navy, and he credits that all-around knowledge with helping him become a top-performing recruiter.

“Seeing a little bit about every aspect helps you out when you’re talking to the kids about what they want to do when they’re out there,” Carter said. “The award was never a goal. We were just trying to make goal everyday.

“I always strive for that next level of success,” Carter said. “I’m never happy and always wanting to achieve more.”

Though he said the award is an honor, Carter doesn’t plan on applying for any further tours as a recruiter. He wants to change things up and move on to his next goal – a limited-duty officer program. After all, change is what he likes best.



Photo by PH3 Joseph Buliavac

CTM1(SS) Christopher Carter receives a token of appreciation from the Fleet Reserve Association National Vice President, Jerry Sweeney, during a luncheon Nov. 30.

recruiter sits at a desk quietly counting, “76, 77, 78.” When the recruit finishes, the recruiter holds his feet as he prepares to begin his sit ups.

Another recruit’s wife walks through the door,

CTM1(SS) Chris Carter, after helping the woman. “It’s always changing – the lateral movements you can make in the Navy as well as always moving up. There’s always room for change. There’s always

said. “It has its ups and downs – one minute you’re on top of the world, the next minute you’ll be in a ditch. It has its moments where you know everybody in the world wants to join the Navy, and you can

Nuclear Coordinator turns program around

**Story by JOC Michael Hatfield
NRD Kansas City**

As the dust settled on fiscal year mission day, STGC(SW) Sean Williamson knew he had a shot at being the nation's Nuclear Field Recruiter of the Year. He had crunched the numbers, verified the categories and thought long and hard about the year. In his 19th year of service to his country, he felt it would be a remarkable achievement to earn the Nation's top honor in his field.

"In life, I only want to be rewarded for the things I have earned, and to be rewarded with this on the way out is the best twilight tour I could have dreamed of having. I believe that being outstanding is a duty," Williamson said.

His recruiting journey began February 10, 2003 where he was given a two-hour turnover of the fledgling nuclear recruiting program and had a National Training Team inspection that same week.

"It wasn't that I got a short turnover," he said. "It was just that the state of the program at the time could be pretty much fully explained in about two hours."

Williamson turned a two-hour turnover into a robust program that is the envy of the nation.

Williamson's sense of duty and exemplary track record is well known amongst the recruiters he works with. QM1(SW) Jonathan Sharp of NRS Blue Springs, Mo., worked with him every two weeks or so throughout the year and says that Williamson not only does his



Photo by PH2(AW/SW) Jayme Pastoric
Vice Adm. John G. Cotton, Chief of Navy Reserve, Commander, Navy Reserve Force, presents STGC(SW) Sean Williamson with an award during the ROY ceremony at the Navy Memorial Dec. 1. His wife, Karen, is also pictured.



Photo by PH2(AW/SW) Jayme Pastoric
STGC(SW) Sean Williamson and his wife, Karen, stop at the podium at the briefing room at the Pentagon to answer a few questions during a tour Dec. 1.

job well, but he has a remarkable ability to make the recruiter feel important.

"Chief Williamson has always made me feel like number one; like I was a superstar. He has such a positive attitude. Even on his school visits, he makes the students feel relaxed and like they are the most important people in the world. He's just a genuinely nice guy!"

"I love my job because I get to work with the highest quality applicants," Williamson said. "And when I can help educate them and fully inform them about the program, and then make their dream come true, it's very rewarding."

Even more rewarding he says is the support of his wife, Karen, who stands by him. "There's no way I could have done this without her. She supports me. She prays for me. This is as much hers as it is mine. She is my biggest cheerleader. Whenever I am struggling, she reminds me that 'God will provide.'"

Williamson knew the results would be out any time. He was attending a conference at CNRC when he learned that he was chosen. "That's fantastic!" he responded. His fellow Nuclear Field recruiters congratulated him as well as Cmdr. Scott W. Hale, then Commanding Officer of NRD Kansas City.

The Nuclear Field Recruiter of the Year is judged based upon the recruiter's total contracts, minimal attrition, NROTC recruiting support and diversity.

RINC is the example for recruiters

Story by JO1(SW) Joshua Hudson
NRD Pittsburgh

“The key to unlocking success in recruiting starts with three things,” NC1(SW) Frank Caronia points out. “You have to look good, feel good and smell good.”

It is a response that sounds almost corny, but it is a simplistic cornerstone to a larger philosophy that has taken this year’s Recruiter-in-Charge of the Year, Caronia, towards greater and greater success each year as career recruiter. A philosophy of success that more people should emulate—BE THE EXAMPLE.

Caronia entered the Navy on Halloween in 1996 to be an Interior Communications Electrician. After a tour on the USS John F. Kennedy (CV-67), his senior chief recommended a shore duty tour as a recruiter.

“I expected independent duty and an opportunity to tell the public about what we do,” said Caronia. However, shortly after arriving at his first recruiting station as part of NRD Jacksonville, he found his calling.

“I loved my rate and could have gotten by on a twenty year career, but the sense of accom-

plishment wasn’t there like the challenge of recruiting.”

In his first year of recruiting, Caronia was awarded Rookie Recruiter of the Year, Nuke Field Recruiter of the Year, LEADs Recruiter of the Year and Zone 8 Recruiter of the Year. It was this first amazingly successful year that would lead to many.

Being awarded RINC of the Year comes from applying the philosophies that made him a great recruiter into being a great RINC.

“I ask everyone that works for me to do one thing - be the example,” Caronia explains. “Our uniforms are sharp, our attitude is professional, we are organized: everyone that comes into my office joins because they want to be like us. They want to belong to that professional organization we represent to them. We set the example.”

“Not every day is perfect,” said Caronia. “But those are the days that you need to search deeper and find the motivations that make the Sailors in my office ‘tick.’ You need to know why they came to recruiting. The only thing that is absolutely true is that no one comes to recruiting to fail. So my job is to develop them, motivate them and take care of

them so they can do the job.”

Being awarded RINC ROY was humbling for him.

“This year I had a great team,” said Caronia. “They are all superstars. If it wasn’t for their support as well as the support of my God and my family, I couldn’t do what I do.”



Photo by PH3 Joseph Buliavac

NC1(SW) Frank Caronia (left) visits Arlington National Cemetery with HM2(FMF/SW/AW) Noel Martinez Nov. 30.

Clarke named Zone Supervisor of the Year

**Story by Robert Sullivan
NRD Montgomery**

NCC(SW) Mark Clarke, NRD Montgomery Zone Supervisor for Zone 3 – an area encompassing Mobile, Ala., to Pensacola, Fla., – has been working at his current post for more than a year and his efforts have paid off.

In October, Clarke was named Zone Supervisor of the Year.

“Everything happens in due time to those who are faithful and committed to the mission and their Sailors,” he said. “I am truly grateful. I have had tremendous support from my family and stern mentorship from a triad of people professionally, personally and spiritually.”

Commanding Officer of NRD Montgomery, Cmdr. Bill Marvel, spoke highly of Clarke’s dedication and efforts.

“It [being named Zone Supervisor for the year] is well deserved,” Marvel said. “A lot of hard work went into it.”

Marvel described Clarke as an unselfish and hard working leader and said that those attributes had motivated Clarke’s team to succeed in meeting goals set in both the active and reserve programs.

“He also volunteers time in his community and in the command with the chief’s mess, which has earned him respect up and down the chain of command,” Marvel said.

Clarke praised the role service in the Navy has had in his life.

“The Navy has saved my life,” Clarke said. “I did not come from a fortunate family and had no idea what I wanted out of life as a teen.”

Clarke said the man who recruited him, NCC Alonzo Thompson of NRD St. Louis, worked hard to recruit him and helped him stay focused. This prevented Clarke from dropping out of the delayed entry program and becoming

aboard *USS L.Y. Spear (AS 36)*, based in Norfolk, Va., starting in March, 1995, where he served as Repair Division Leading Petty Officer until the ship was decommissioned in 1996.

He reported for duty aboard *USS Trenton (LPD 14)*, also based in Norfolk, in March of 1996, where he served until 1998.

Clarke reported for duty as a recruiter at NRD Houston in 1998.

At different times he served as the RINC for NRS Greens Road, a District Trainer and as a Zone Supervisor. Clarke has been a career recruiter since 1998.

He had advice for others who serve as Zone Supervisors specifically, and in the Navy in general.

“Be firm but fair,” Clarke said. “Be visionary but

be honest. Knowing your people is truly caring about your people. Once your sailors see that you know what is important to them, they will inherently take on the responsibility of your well-being.”

He said it was important for leadership inside Navy recruiting to remember that the sailors are only temporarily assigned duty to recruiting, and they must be prepared to return to the fleet and develop, train and lead others.

NCC(SW) Clarke is a man of faith and said this was a part of his leadership philosophy.

“We as leaders should give all of the glory to God, all the rights to the one’s that are being led,” he said.



Photo by PH3 Joseph Buliavac

NCC(SW) Mark Clarke, Zone Supervisor of the Year, meets with MCPON Terry Scott during a office visit Nov. 30.

ing another attrition loss.

“I had the opportunity to see him (Thompson) recently for the first time since I joined,” Clark said. “We were in a sales class back in 2000, and I told him thank you for not quitting on me.”

Clarke has served the U.S. Navy for 15 years, first serving at Shore Intermediate Maintenance Activity (SIMA), Naval Station New York at Staten Island, NY.

After serving at SIMA, Clarke served for two years aboard *USS Frank Cable (AS 40)*, based in Charleston, S.C., starting in November 1992.

Then, following a course in high pressure components welding, Clarke performed a two-year tour



Photo by PHC Johnny Bivera

Above: Adm. Michael G. Mullen, Chief of Naval Operations, meets with the ROY Winners and their families Nov. 30. Mullen promoted the enlisted Recruiters of the Year to Chief Petty Officer. **Below:** The ROY Winners visit the Library of Congress on Nov. 30. The Library of Congress is the nation's oldest federal cultural institution and serves as the research arm of Congress. It is also the largest library in the world, with nearly 128 million items on approximately 530 miles of bookshelves. The collections include more than 29 million books and other printed materials, 2.7 million recordings, 12 million photographs, 4.8 million maps and 57 million manuscripts. **Right:** The Three Servicemen Statue is part of the Vietnam Veterans Memorial on the Mall in Washington, D.C. The memorial was dedicated in Nov. 1982 and honors the nearly 60,000 men and women who died in the conflict.



Photo by PH2(AW/SW) Jayme Pastoric



CNOCM (AW/SW) Evelyn B...
with Medical Programs ROY...
30.



Photo by PH3 Joseph Buliavac



Photo by PH3 Joseph Buliavac

Above: MCPON Terry Scott meets with ROY Winners during an office visit Nov. 30.



Photo by PH2(AW/SW) Jayme Pastoric

Above: CNRC CNO Directed Command Master Chief, speaks with Lt. Cmdr. Evan Dash, outside the Library of Congress Nov.



Photo by PH3 Joseph Buliavac

Above: The ROY Winners stand in front of the Seabee Memorial at Arlington National Cemetery Nov. 30.



Left: Vice Adm. John G. Cotton, Chief of Navy Reserve, Commander, Navy Reserve Force, shows a flag in his office during a tour he gave the ROY Winners at the Pentagon Dec. 1.

Below: The ROY Winners gathered at the Navy Memorial in Washington, D.C. with Vice Adm. John G. Cotton, Chief of Navy Reserve, Commander, Navy Reserve Force, and Rear Adm. Fowler, Commander, Navy Recruiting Command, Dec. 1.

Photo by PH2(AW/SW) Jayme Pastoric



Photo by PH3 Joseph Buliavac

Personal Achievements



Navy and Marine Corps Commendation Medal

NRD Chicago
MA2 Stephen Graff
PS1(SS/SW) Doyle Bean
ET1(SW/FMF) Friedrich Lewis
EO1(SCW) Walter Peeples
AT1(AW/SW) William Sokolowski



Navy and Marine Corps Achievement Medal

NRD Chicago
DC2(SW) Elena Barreto
BM2 Justin Johnson
EM2(SW) Marcey Jones
NC2(SW) Nyls Meredith
IT2(AW) John Renteria
DT2 Christopher Thomas

PS1(SW/AW) Christopher Duvall
ATC(AW) Brent Nelson
NCC(AW) Larry Shelton

NRD Los Angeles
BM2(SW) Amalia Gonzalez Ramirez
EM1(SW) Justin Bongat
EM1(SW) Kevin O'Mally
STG1(SW) Keith Webber
PSC(SW/AW) James Robertson

NCC(SW) Michael Swain
Lt. Cmdr. Edward Sylvester

NRD Ohio
NC1 Bradley Evans
IT1(SW) Paul Rusu

To have your award included, please fax your award citation (Navy and Marine Corps Achievement Medals and above) to (901) 874-9074, ATTN: JO1 Chambers.



NRD Atlanta
SK2 William Hoopes
NRS Spartanburg

NRD Chicago
BM2 Heather Barcus
NRS Waukegan

NRD Dallas
FC2(SW) Joshua Vesey
NRS Greenville

NRD Houston
MM2 Daniel Rivera
NRS Stafford

NRD Indianapolis
FC1(SW) Kevin Greene
NRS North College Hill
AO2(AW/SW) Nathan Mastin
NRS Eastgate

NRD Jacksonville
FC1(SW/AW) Lonnie Peek
NRS Daytona Beach

ET1 Steven Buhr
NRS Gainesville

NRD Kansas City
ABH2(AW) Cornelius Frazier
NRS Gladstone

NRD Los Angeles
AW1 Renar Awa
NRS Guam
FC2 Joshua Leichter
NRS Pearlridge
NC1 UnyJohn Corpuz
NRS Ventura

NRD Miami
STG2 Luis Martinez
NRS San Juan

NRD Michigan
BM2 Joseph Pfaff
NRS Kalamazoo

NRD Minneapolis
PR2(AW) William Sanders
NRS North St. Paul

NRD Montgomery
AO2 Richard Legendre
NRS Fort Walton Beach

NRD New York
DT2 Samuel Garcia
NRS Floyd Bennett
AD2(AW) Adrian Quito
NRS Jersey City

NRD Philadelphia
CTR1 Sheri Schultz
NRS Andrews

NRD Raleigh
GSM2(SW) Cotye Leonard
NRS Rocky Mount
AZ2(AW) Shaunta Wells
NRS Fayetteville

NRD Richmond
CTO1(SW) Debbie Dobbins
NRS Lynnhaven
FC3(SW) Beau Rogers
NRS Norfolk

NRD San Diego
BM2(SW) Leroy Tisby
NRS Chula Vista
CTR2(SW) Dustin Witt
NRS National City
IT1 John Marullo
N&MRCRC Moreno Valley
AS2(AW) Melvin Rosario
NRS Mira Mesa

NRD San Francisco
MM1 James Novotny
NRS Visalia
CE1 Caridad Claud
NRS San Jose
DC2(SW) Jason Lobb
NRS Fremont

NRD St. Louis
AW2(AW/SW) Patrick Koch
NRS Festus
NC1 Brian Tharp
NRS Decatur



Region South
Small Station
NRS West Little Rock
NRD New Orleans
Medium Station
NRS Cookeville
NRD Nashville
Large Station
NRS Macon
NRD Atlanta

Region West
Small Station
NRRS Helena
NRD Seattle
Medium Station
NRS Fremont
NRD San Francisco
Large Station
NRS National City
NRD San Diego

Region North
Small Station
NRS Asheboro
NRD Raleigh
Medium Station
NRS Westchester Square
NRD New York
Large Station
NRS Harlem
NRD New York

Region Central
Small Station
NRS Millington
NRD St. Louis
Medium Station
NRS Olathe
NRD Kansas City
Large Station
NRS Fort Worth
NRD Dallas



NAVY

RECRUITER